

# Attention Physical Therapists!

## 10 Questions you should ask your new employer

**By Lilly Bojic, DPT, MCMT, CEO**

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*Retail Value \$25*

# Who is Dr. Lilly and why did she publish this report?

Dr. Lilly is the founder of Lilly Physical Therapy, LLC, the fastest growing outpatient orthopedic practice in Edmonds, WA. She has helped people find happiness, fulfillment and opportunity in their work. As an experienced clinical instructor, she trained many practitioners to reach their truest potential in clinical practice. As an experienced coach and mentor, she has helped many grow on the personal level and reach their dream. Her team won two Patient Choice Awards and Patient Excellence Award in last two years. Their appreciation and gratitude has inspired her to publish this free report so others may benefit from her knowledge.

## Professional Info

Using the principles she teaches, Dr. Lilly gained the reputation as an expert in building happy teams and providing exceptional experience for her patients. Her clinical methods are producing fast results in treating pain, injury and weakness and build high level of patient loyalty. She holds a Doctoral Degree in Physical Therapy from UW, Mastery Degree in Manual Therapy, and has years of experience treating, training, and mentoring. She is the author of the soon to be published book “Back Pain Solution”, and is the proud creator of the Physical Therapy Education Station software. Her special interest is in treating Orthopedic Conditions and Woman’s Health conditions including pregnancy related issues, sports injury rehabilitation, and spinal conditions including back, SI joint, and neck pain.

## In this special report...

I reveal secret questions most practitioners have to ask to pick the right position, the right team and environment to help them grow and find happiness.

I’ve personally had unfulfilling positions in the past and I know how frustrating it feels to have no opportunity to grow as a person and a professional.

Most therapists ask wrong questions and take jobs they end up hating. Many clinics nowadays are mills. They push for more and more patients to be seen simply because they are struggling to survive. They have no mentoring and no systems in place to support you. They do not nurture teamwork. They have no advancement opportunities. They have poor clinical systems and inefficient documentation software.

In result, many therapists nowadays are seeking for a different, better and more fulfilling positions. They are looking for place to give them opportunity to do what they love and that is treating patients, making a difference and changing lives.

**The cold hard truth** is that most therapists ask wrong questions during the interview, leading them to pick position they end up hating. The truth is that fulfillment and opportunities trump benefits, schedules and pay. However, most practitioners do not ask important questions to help them truly understand the culture, values, vision advancement and fulfillment opportunities.

**This report reveals** how to actually discover the core of company values and structure by asking the right questions. You will benefit from this report if you put in the time to read the entire report...and apply it.

It really doesn't take much time to apply the secrets (under 3 minutes mostly), and learn to ask right questions and it's completely free.

You'll be surprised to learn how fast you will be able to find out if the position is the best choice for you and how much impact it will have on your spirit, energy, motivation and well-being.

I do know that with this knowledge in your hands, you are on your way to a brand-new outlook on life and your profession especially if you apply all, or most, of it during your next interview.

# 13 Critical Questions You Must Ask Before Taking Your Next Job

## 1) How does your company train new employees?

Look for place that will provide with systems, tools and structure to get the best training.

At Lilly PT, we have the most innovative systems in place that produce results quickly and are changing patient lives.

## 2) What kind of systems you have in place to provide high quality care?

Look for place with innovative systems in place to help you produce results quickly and are changing patient lives.

## 3) What type of patients you mostly see?

Look for place treating diversity of condition to gain experience and expand your skill set. This kind of positive challenge will grow your expertise and bring you more confidence.

## 4) What does your company do to promote friendship on your team?

Do not get surprised if your potential employer does not have an answer. Many employers nowadays do not invest in team building activities and do not promote friendship on team camaraderie. Look for a company that nurtures and values team work and invest in team building activities on a regular basis.

At Lilly PT, we encourage our team to become friends and like family because we do not like making our work a job. We like our work to be our passion and have purpose this is why we pick same minded people to join us.

## 5) Do you have mentorship and support in professional growth?

Look for place with expert mentorship and experienced PTs to bounce ideas off.

At Lilly PT, you will not be alone.

## 6) What kind of support I will receive to grow as a person?

Environment that is challenging, nurturing, positive and friendly is a great place to grow. Look for team that takes time to grow you as a person as well as practitioner.

At Lilly PT, we dedicate time at the beginning of every week to work on building our team on a personal level.

## 7) What kind of management structures you have?

Look for a place where you can develop independency and trust.

At Lilly PT, we train, trust and do not micromanage.

## 8) How can your employees advance in the company?

Nobody wants a job where there is no clear path to advancement opportunities. Look for place with clear advancement track.

Lilly PT offers advancement opportunities to any employee who brings patients/clients on board and comes up with innovative ideas to help the company grow.

## 9) How efficient is your documentation system?

Most therapists if not all of them, hate documentation.

Complicated, inefficient documentation system can keep you late and affect your job satisfaction.

At Lilly PT, documentation system is simple and streamline to the point, nobody stays late!

## 10) What is your company vision?

Where is your company trying to get? Make sure company vision is in line with yours.

Lilly PT is fastest growing Outpatient Orthopedic Clinic in Edmonds, WA. We have big goals and dreams!

**Plus... 3 BONUS questions!**

## 11) Has your company encountered any legal issues and how was that handled?

Some companies encounter legal issues due to poor practices. Make sure you do not take job with one of them.

## 12) Where most of your patients come from?

Look for companies with high loyalty. Most of their patients come from friend and family referrals and have better outcomes than average due to positive patient expectation. Loyalty is the best indicator of good quality care, exceptional experience and success of the company.

Lilly PT has 10x higher loyalty then national average.

## 13) What do patients like most about your company?

Look for a place patients love because of high quality care, great experience and fast results. We heal the body and mind, therefore friendly, compassionate team is part of your success. Check Yelp, Google, Facebook reviews before applying to learn what patients love about prospect company. Checking the reputation of the clinic you are considering as new place of your employment. Your reputation depends on theirs. High quality place will build your reputation. You simply can't afford your name to be associated with bad places.

# Here's how to make contact with us:

To talk with us about opportunities we have at LillyPT

Call our clinic at:

(425) 224-2476

or

[lilly@lillypt.com](mailto:lilly@lillypt.com)

**What others, just like you,  
have found MOST beneficial  
about being members of our  
team**

**What Dr. Sabrina loves about working at Lilly PT:**

*"It feels like I have found a home. Lilly is such a great boss and mentor. I could not have asked for better guidance and learning. I learn every day but also have a ton of fun. Lilly challenges us to grow constantly and I love that. She understands my need to learn but also have fun. The whole team here is amazing and so supportive. Lilly PT goes beyond a job or work place. It is being embodied by a culture that is intelligent and truly cares."*



**Jamie's favorite thing about working at Lilly PT** is *"being surrounded by such a passionate, supportive and innovative team is an incredibly humbling experience! Every day is a day to grow and be your best self."*

**Miranda loves working at Lilly Physical Therapy** *"because it's like being surrounded by family. There is a sense of trust, accountability, ease and genuine appreciation for everyone. We all have different roles but we keep it balanced knowing each person has each others back and trust. We celebrate each moment, whether that be a patient graduating or an employee birthday. I feel like I've grown more knowledgeable working here and I love all the opportunities for growth."*

**David loves working at Lilly Physical Therapy** *"because everyone who works here is loving, caring and incredibly passionate about helping others. I have learned so much here as a professional about helping others. I have learned so much here as a professional and individual. We are like a family and want the best for each other and our patients."*

**What Dina loves most about working at Lilly PT** *"is that I'm constantly being pushed out of my comfort zone. There isn't a day where I'm not challenged in marketing and other office tasks, and I love it! In just a few short months, I have already experienced so much personal growth. I also love working with such a dedicated and fun team. I love seeing the difference our team makes in the lives of patients. And finally, I enjoy working closely with Dr. Lilly as her personal assistant and learning from her mentorship and applying it to my personal life."*

**Troy's favorite thing about working at Lilly PT** is *"the energy of the staff and the shared passion helping others achieve their goals. Troy values the needs and desires of our patients and loves working to get them back to the things they love."*

**These are the exact same benefits you can expect to get out at Lilly PT.**

# Conclusion

See...it's not your fault that you are not in the right place now.

Finding a great environment to work is not so common sense... is it?

You would think that asking about length of the treatment session, use of aides, pay or benefits would be the answer... but it's not.

**And the scary truth** is some clinics are mills; expect you to bring high level productivity with no systems and training in place. It's sad but it's true.

## **I want you to know...**

That it's important to me that you pursue your dreams and be the best person you can be, were designed and meant to be.

I want you to know that we can help remove the chains of working unfulfilling jobs and remove the obstacles that are holding you back from being productive, motivated and successful.

I want you to know that you can love your profession again.

And when this has been accomplished and your faith in your professional choice is restored, it will be glorious, and you can thank me then.

But until then, do the things mentioned in this report and call us back to schedule interview with us.

I believe in you.

**Lilly Bojic, DPT, MCMT, CEO**

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